# From Flexible to Dependable: Statistical Quality Engineering for Gig Workforces

#### Arnab Kumar Laha

RBI Chair Professor, Indian Statistical Institute Indian Institute of Management Ahmedabad

## What is Operational Flexibility?

Flexibility: Ability to Adapt with Changing Conditions

#### Three Dimensions:

- 1. Scaling: Rapid workforce expansion/contraction with variation in demand
- 2. Product: Quick addition/removal of task types and services according to changing customer needs.
- 3. Engineering: Easy modification of algorithms and allocation rules to ensure responsiveness and fairness.

Core Characteristic: Low friction for change; keep fixed costs low

# **Competitive Advantages of Flexibility**

#### For Platforms:

- Respond quickly to market demand changes
- Minimize fixed cost burden
- Pivot service offerings rapidly
- Test new features with low risk

#### For Workers:

- Easy entry/exit from platform
- Choose when and how much to work
- Multiple income sources simultaneously

# What is Dependability?

### Dependability: Predictable Quality + High Reliability

- Consistent Quality; controlled defect rates
- High Reliability: Guaranteed task completion; projectable performance

Dependable systems often exhibit high productivity through effective utilization of worker skills and time

# Trade-off: Impact of Flexibility on Quality and Reliability

### Flexibility can lead to Quality degradation

- Inconsistent output quality<sup>1</sup>
- No standardized processes or controls
- Variable worker capability

#### Flexibility can lead to poor Reliability

- High churn<sup>2</sup>
- Variable task completion time and quality
- Inability to project system performance accurately

<sup>&</sup>lt;sup>2</sup>30-50% quarterly according to some studies



 $<sup>^{1}\</sup>text{Cpk} \approx 0.6$  according to some studies

# What is a Gig?

- Short-term, task-based work engagement
- No formal employment relationship
- Payment per completed task or project
- Worker retains autonomy over when/how to work

## India's Gig Economy: Scale and Growth

## **Growth Trajectory**<sup>3</sup>:

- 2011-12: 2.5 million workers
- 2019-20: 6.8 million workers<sup>4</sup>
- 2029-30: 23.5 million projected (4x growth)

#### **Sectoral Distribution:**

- Delivery & logistics, digital services, consulting
- Skill composition: 38.7% medium, 33.8% low, 27.5% high-skilled



<sup>&</sup>lt;sup>3</sup>Source: NITI Aayog (2022)

<sup>&</sup>lt;sup>4</sup>Current estimate is around 12 million workers

## Low-Skill Gig Work

 Examples: Food delivery, task services, last-mile logistics, micro-tasks

#### • Key Characteristics:

- High volume, commoditized services
- Low barrier to entry; rapid worker churn<sup>5</sup>
- Outcome variables easily measured: delivery time, completion rate, customer ratings
- Worker skill variation driven by training, experience, engagement

### • Quality Control Priorities:

- Monitor outcome variables at individual worker and cohort level
- Detect shifts in central tendency and dispersion rapidly
- Identify systematic underperformance requiring intervention
- Predict attrition and quality deterioration early



<sup>&</sup>lt;sup>5</sup>estimated to be 30–50% quarterly

# High-Skill Gig Work

- **Examples:** Telemedicine, expert consulting, specialized design, legal advice, financial advisory, guest/adjunct faculty
- Key Characteristics:
  - Low volume; high value; complex decision-making
  - Outcomes may require specialist expertise and judgment
  - Failures Low-probability but high-consequence
  - Client feedback and peer evaluation critical quality signals
  - Income often variable; burnout from high cognitive load

## High-Skill Gig Work...

#### • Quality Control Priorities:

- Outcome-focused review: Emphasize outcomes along with process adherence
- Prevent catastrophic failures: Detect diagnostic/advisory errors early
- Maintain professional standards: Audits of regulatory and ethical compliance
- Fair evaluation: Distinguish specialist expertise from client subjectivity
- Manage cognitive load: Predict and prevent specialist burnout

# Gig-Work: Quality and Productivity Crisis

#### **Documented Performance Issues<sup>6</sup>**

- Quality inconsistency across workers and time periods
- 64.3% report poor work-life balance affecting output
- No systematic quality control mechanisms
- High churn creates instability

No statistical quality engineering frameworks designed for gig work.

## Improve using Deming's approach

Deming's Core Principle: Most quality problems are systemic; Very few are worker related.

- Quality inconsistency → System
- Poor work-life balance of workers → System
- ullet No Quality Assurance mechanisms o System
- High churn → System

Systemic Problem: Platforms treat workers as interchangeable; gig flexibility prioritized over quality and dependability.

Solution: Build quality INTO the system through statistical control, worker engagement, and stable processes. Redesign system to ensure flexibility with dependability.

# **Deming Interventions for Improving Gig Quality**

- Constancy + Leadership: Set long-term quality targets; champion dependability, not just speed
- Build Quality In: Ensure accurate Task-Worker matching, Real-time feedback on jobs, Online quality control through control charts.
- Reduce Uncertainty: Adopt targeted interventions and algorithm redesign to reduce income uncertainty; aim to reduce scarcity-driven speed-over-accuracy trade-offs.
- Eliminate Fear: Fair appeals, transparent algorithms, no arbitrary deactivation

## **Deming Interventions for Gig Quality...**

- Continuous Improvement (PDCA): Involve workers in problem-solving, Quality Circles, involve workers in defining CTQs (Critical to Quality)
- Invest in Training: Skill development, quality awareness
- Remove Systemic Barriers: Opaque algorithms, High competition, Lack of Benefits

## Critical to Quality (CTQ) Characteristics

Dimension	Measure
Accuracy	Defect rate
Timeliness	On-time delivery %
Customer Satisfaction	Likert scale 1-5
Safety	Incident rate
Consistency	Standard Deviation
Fairness	Demographic parity ratio

**Data Types Matter:** Different CTQs require different statistical tools.

**Note:** Many quality measurements in gig work are inherently ordinal (Likert scales, rating categories).

## Variation and Statistical Control

### Sources of Variation in Gig Workforce:

- Common Cause Variation (inherent):
  - Natural differences between workers and tasks
  - Environmental factors (demand, traffic, weather)
- Special Cause Variation (assignable):
  - Worker burnout and fatigue states
  - System errors, inadequate task descriptions
  - Inadequate training for the job
  - Algorithm allocation failures

**Goal:** Identify as quickly as possible presence of assignable causes. Eliminate assignable causes swiftly on detection. Control Charts are effective tools for this task.

**Target:** Eliminate special cause variation through targeted interventions so that the system operates only with natural variation.

## What is a Control Chart?

**Definition:** A time-series plot tracking process output with statistical control limits to distinguish common cause from special cause variation.

Assumption: Process characteristic is normally distributed Components of a Control Chart

- Center Line (CL): Process mean or target value
- Upper Control Limit (UCL): mean + 3 \* sd
- Lower Control Limit (LCL): mean − 3 \* sd
  (99.73% of observations captured within LCL and UCL)
- Individual measurements plotted sequentially

Raise Alert when one of the following is seen

- 1 point beyond 3-sigma
- 8-10 consecutive points above/below center line
- 6+ consecutive points increasing or decreasing

# Control Chart Example: Weekly Defect Rate Monitoring

Defect Rate (%)



## **Control Charts for Ordinal Data**

Customer satisfaction is usually measured in a rating scale (e.g. 1=Very Dissatisfied, 5=Very Satisfied). Rating data is ordinal in nature.

Inappropriate to use the control charts developed for normally distributed process characteristic.

Specialized control charts developed for monitoring for process characteristics that are ordinal is to be used<sup>7</sup>

## The CCC Chart: Definition and Mechanics

## **Cumulative Count of Conforming (CCC) Chart**

**Core Concept:** Count the number of conforming items between consecutive non-conforming items.

#### **Counting Rule:**

- Examine sequence of items (daily/weekly ratings)
- Reset count to 0 when a non-conforming item appears
- Increment count by 1 for each conforming item
- Plot cumulative count over time

#### **Example Sequence:**

(3 conforming items, then non-conforming, then 4 conforming items, then non-conforming)

**Statistical Basis:** Under control, conforming counts follow geometric distribution; slope of CCC plot remains constant.

#### **Alert Condition:**

- Decreasing Slope: Fewer conforming items between non-conforming items (quality degrading)
- Increasing Slope: More conforming items between non-conforming items (quality improving)

# CCC Chart Application: Monitoring Gig Worker Satisfaction

- **Conforming (C):** Satisfaction rating = 4 or 5 (satisfied/very satisfied)
- Non-Conforming (NC): Satisfaction rating = 1, 2, or 3 (dissatisfied/neutral)

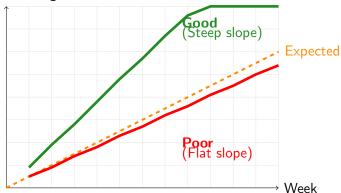
### Interpretation for Gig Platforms:

- Steep Slope (Green): Consistently high satisfaction; few dissatisfied ratings
- Flat Slope (Red): Frequent dissatisfied ratings; process quality degraded
- **Slope Flattening:** Alert for special causes (burnout, algorithm failure, poor task quality)



## **CCC Chart**

#### **Cumulative Conforming Count**



# **Platform-Level Process Capability**

Process Capability Index (Cpk) for Gig Platforms:

For Continuous CTQs:

$$C_{pk} = \min\left(\frac{\mu - LSL}{3\sigma}, \frac{USL - \mu}{3\sigma}\right)$$
 (1)

#### **Benchmarks:**

• Competitive:  $Cpk \ge 1.33$ 

• World-class:  $Cpk \ge 1.67$ 

### For Ordinal CTQs (e.g., customer satisfaction):

- Proportion in Ratings 4 and 5 (Likert scale)
- Competitive:  $\geq$  95% in top-2 categories <sup>8</sup>



<sup>&</sup>lt;sup>8</sup> for illustration only. Will vary with industry

## **FMEA**: Identifying Quality Failures

#### Failure Mode and Effects Analysis for Gig Tasks:

Failure Mode	Severity	Occur	RPN
Incorrect deliverables	9	6	54
Late delivery	5	8	40
Communication failures	4	9	36
Safety Violation	9	5	45

**RPN** (Risk Priority Number) = Severity  $\times$  Occurrence

**Action:** Target high-RPN failures for process improvement.

## Metrics: Worker Dependability

- Reliability Measures for Gig Workers:
  - Availability: Fraction of offered tasks accepted and completed

$$\mbox{Availability} = \frac{\mbox{Tasks Completed}}{\mbox{Tasks Offered}} \times 100\%$$

 Mean Time Between Failures (MTBF): Average number of successful tasks between failures

$$MTBF = \frac{Total Tasks Completed}{Number of Failures}$$

# Segmentation of Workers by Performance

- **Objective:** Segment workers by engagement and performance patterns to predict attrition and identify interventions
- Variables<sup>9</sup>:
  - Tasks completed
  - Average defect rate
  - Income
  - Income Volatility
  - Working hours
  - Customer satisfaction
- Method: K-means clustering/ Hierarchical Clustering on normalized features; quarterly reassessment
- (Possible) Segmentation Output: Stars, Steady, Struggling



<sup>&</sup>lt;sup>9</sup>for illustration only

## **Attrition Prediction**

#### • Predictive Model Framework:

- Response: Worker exit/churn within next 30 days (binary: 0 = retained, 1 = churned)
- Possible Predictors: Availability, Income, Income volatility,
  Defect rate, Customer satisfaction score, Hours Worked
- Data: Historical data on the predictors 30 days before the day of exit for workers who have exited plus similar data of a comparable group of workers who have not exited.
- Possible Techniques: (a) Binary Logistic regression (b) Decision Trees (c) Random Forest (d) Support Vector Machine

## • Output Interpretation<sup>10</sup>:

- P(churn) > 0.4: High attrition risk
- $0.1 < P(\text{churn}) \le 0.4$ : Moderate risk
- $P(\text{churn}) \leq 0.1$ : Low risk

 $<sup>^{10}\</sup>mathrm{The}$  numbers shown are illustrative and varies by industry and skill-level-

## Attrition Prediction...

- Interventions by Risk Level:
  - **High Risk:** Personalized outreach, Understanding of worker's problems & needs, Financial Incentives
  - Moderate Risk: Periodic check-ins, skill upgrading opportunities, bonus incentives
  - Low Risk: Quick feedback on performance, career development pathways, skill upgrading opportunities, loyalty bonus
- Outcome Tracking: Measure intervention effectiveness based on metrics such as churn rate reduction and quality improvement

# Linking Outcomes to Compensation - Low-Skill Work

- Conventional Approach: Time-based or task-based pay
- Outcome-Based Design: Link compensation to observable performance indicators<sup>11</sup>

 $Pay_i = Base + Volume_i * Fee + Quality Bonus_i + Reliability Bonus_i$ 

#### where:

- Base = guaranteed minimum per engagement period
- ullet Volume<sub>i</sub> = number of tasks completed, Fee = Fee per task
- Quality Bonus<sub>i</sub> = bonus if defect rate < 2% and 95% customer ratings  $\ge 4$
- Reliability Bonus<sub>i</sub> = bonus if availability > 85% and MTBF > 50



<sup>&</sup>lt;sup>11</sup>only for illustration

# NLP for Review Sentiment and Thematic Extraction - High-Skill work

- Data Source: Reviewer comments, auditor feedback, client testimonials (qualitative text)
- NLP Objectives:
  - Sentiment Analysis: Extract polarity (positive/negative) and intensity
  - Thematic Extraction: Identify recurring issues (communication, expertise, timeliness, professionalism)
  - **3 Anomaly Detection:** Flag unusual patterns (sudden sentiment shift, repeated complaints)
- Example Output for Specialist "Dr. X":
  - Average Sentiment: +0.72 (positive)
  - Top Themes: Communication (35%), Expertise (28%), Responsiveness (22%), Bedside Manner (15%)



# Linking Outcomes to Compensation - High-Skill Work

- **Objective:** Reflect specialist expertise and achieved outcomes fairly; account for case complexity
- Compensation Formula:

```
\mathsf{Pay}_i = \mathsf{Base} + \mathsf{ComplexityAdjustment}_i * \mathsf{Fee} * \mathsf{CaseVolume}_i + \\
```

 $OutcomeBonus_i + ClientFeedback_i$  where:

- Base = guaranteed monthly retainer
- CaseVolume<sub>i</sub> = number of cases completed
- ComplexityAdjustment<sub>i</sub> = multiplier based on case complexity score
- OutcomeBonus<sub>i</sub> = bonus if audit score  $\geq 85$
- ClientFeedback $_i$  = bonus if 90% client satisfaction rating  $\geq$  4

# Predictive Analytics: Income Prediction and Burnout Prevention

# Income Forecasting will require integrating data across multi-platforms

- 24-72 hour task volume predictions
- 30-day income forecasts with 95% forecast intervals

#### **Burnout Prediction:**

- Monitor: Working hours, quality degradation, mood sentiment
- Predictive model: Anticipate burnout 30-60 days ahead
- Interventions: Mandatory rest, workload rebalancing, support

## Multi-Dimensional Quality Index

Dimension	Metrics	Weight
Work Quality	Defect rate, on-time %	25%
Income Reliability	Volatility, predictability	20%
Health & Safety	Accident rate, burnout %	20%
Fairness	Parity tests, appeals success	15%
Capability Development	Skill growth, certifications	10%
Job Security	Retention, deactivation fairness	10%

## Composite Score<sup>12</sup> for Platform benchmarking, public reporting etc:

$$DWQI = \sum_{i=1}^{6} w_i \times Dimension_i \quad \in [0, 100]$$
 (2)

<sup>&</sup>lt;sup>12</sup>The dimensions, metrics and weights are for illustration only. ≥ → ⋅ ≥ → ○

## From Flexible to Dependable

- Improved Quality
- Reduced Defect Rate / DPMO
- Improved Customer and Worker Satisfaction
- Higher Worker Retention
- Lower Income Variability
- Better Opportunities of Learning and Growth
- Better Workforce Health

**Impact:** Gig economy can become reliable, scalable component of modern work.

# **Quality Culture and Competitive Dynamics**

#### **Sustainability Through Quality Culture:**

- Worker-Centric
- Transparent
- Participatory
- Continuous Learning

#### Market Competition:

- Platforms compete on quality, not just price
- Quality becomes brand differentiator
- Workers migrate to high-quality, fair platforms

#### **Regulatory Role:**

- Set minimum standards; enforce via audits
- Support worker representation



# Continuous Improvement (PDCA)

- Deming's Point 5: Improve constantly and forever the system of production and service, to improve quality and productivity, and thus constantly decrease costs.
  - **Plan:** Design intervention (e.g., retraining program, audit protocol change, burnout support)
  - Do: Implement on pilot cohort; collect baseline metrics
  - Check: Measure outcome (defect rate reduction, attrition rate, capability improvement)
  - Act: If Outcome is as desired, scale to full platform; otherwise, iterate design
- Start next PDCA cycle for improvement

## Thank You

arnab@iima.ac.in arnablaha@isical.ac.in